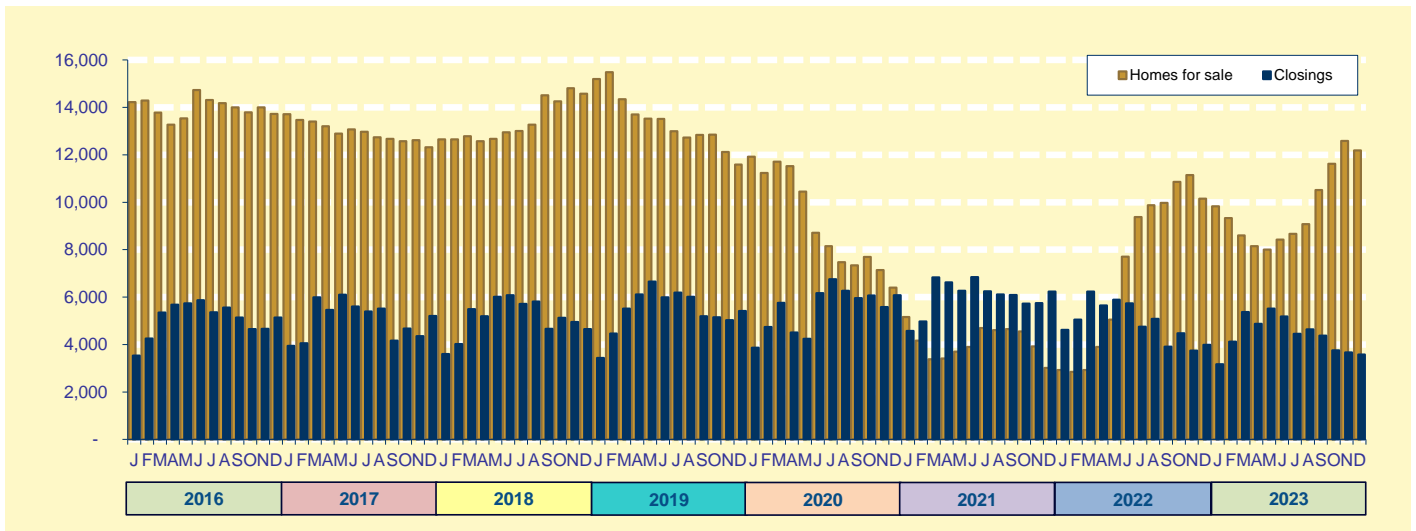


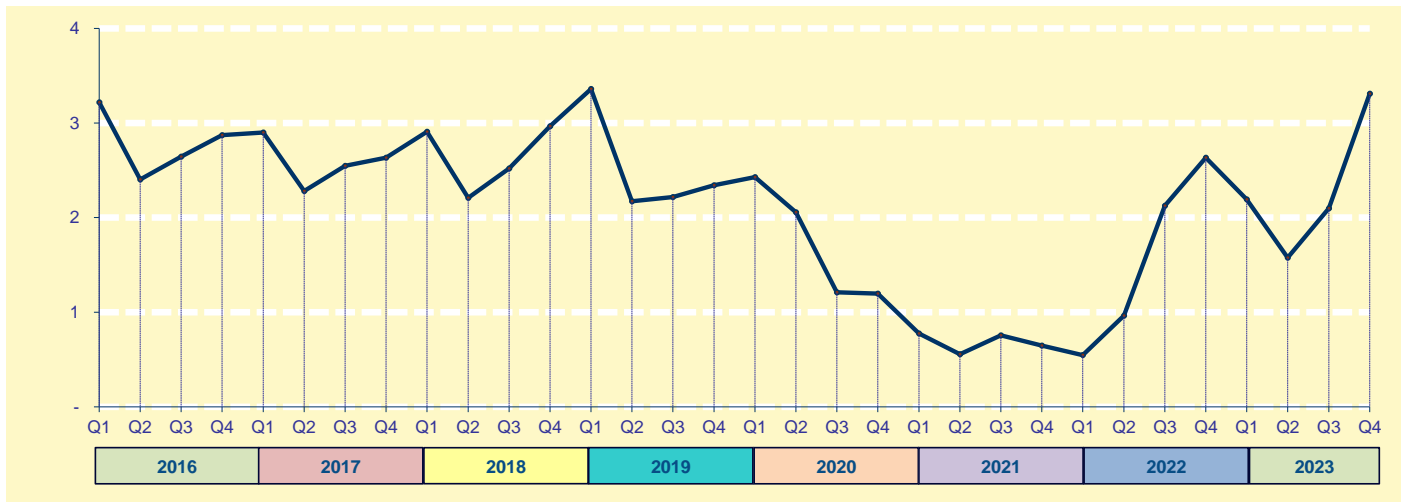


Inventory of Available Homes vs. Homes Sold



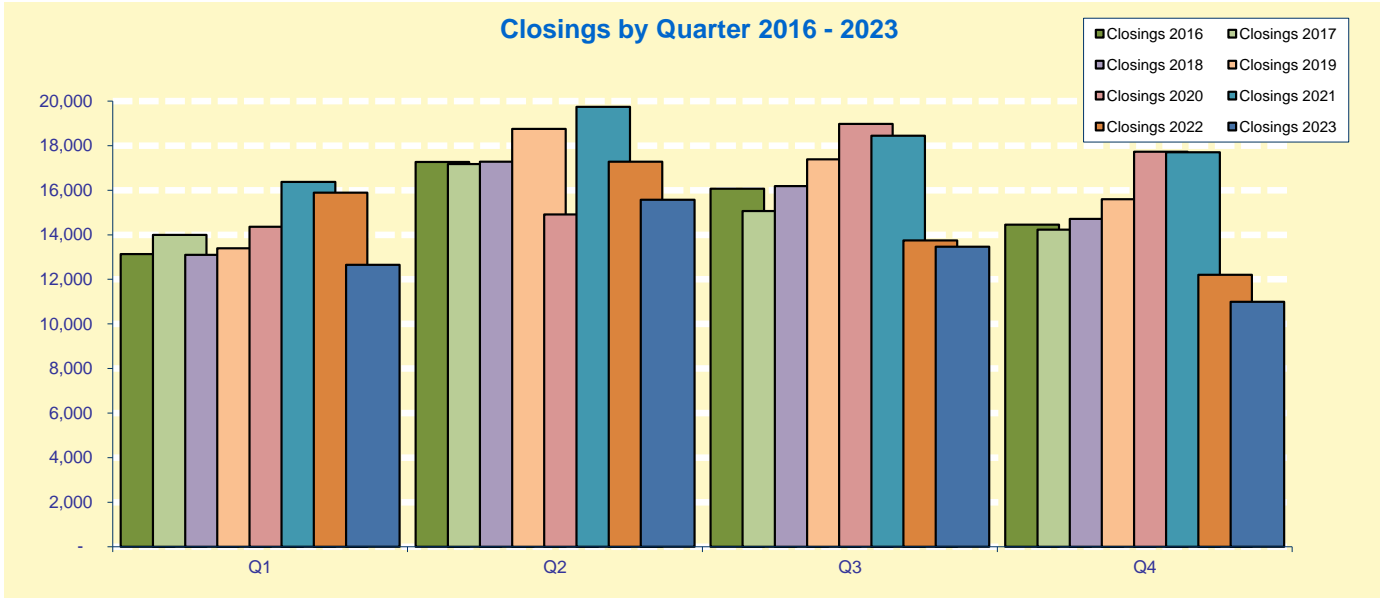
- Comparing December'23 vs December'22, the total number of properties available for sale increased by 20% (10,145 in 2022 and 12,180 in 2023).
- 29% of the homes available for sale in the Greater Tampa Region were sold this month.

Inventory



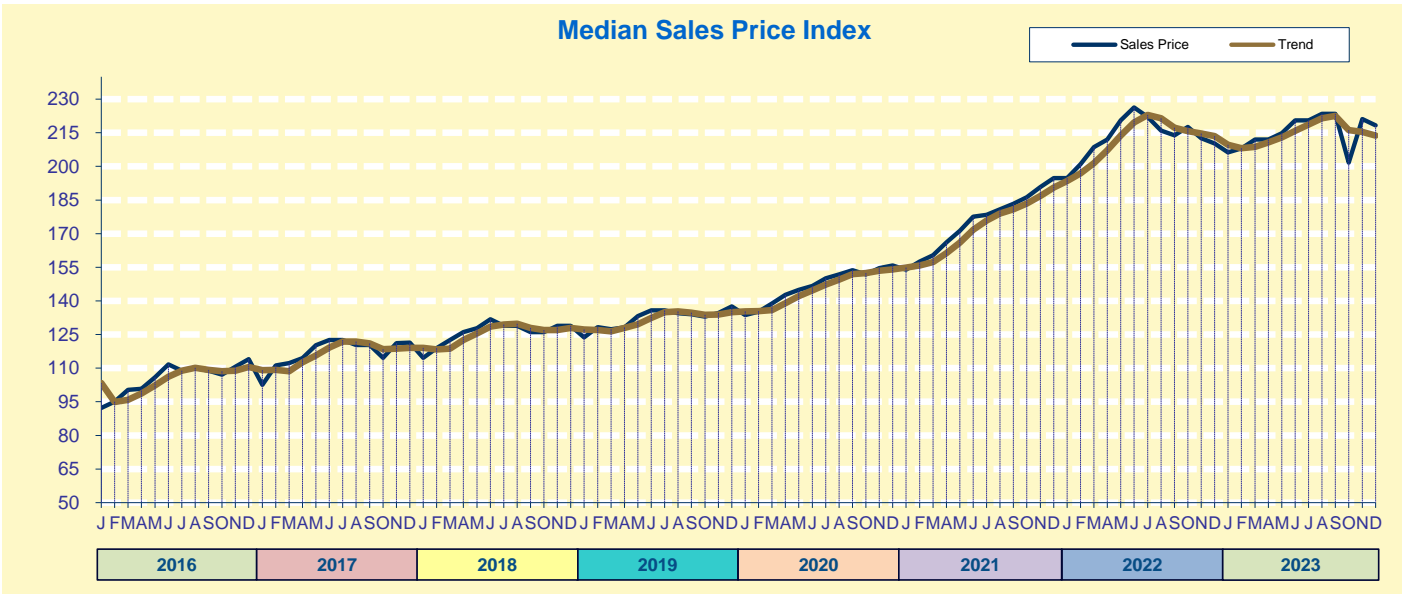
- The inventory - defined as the number of months it would take to sell all the homes in the market - for the 4th quarter '23 was 3 months.

Homes Sold



Average Sales Price

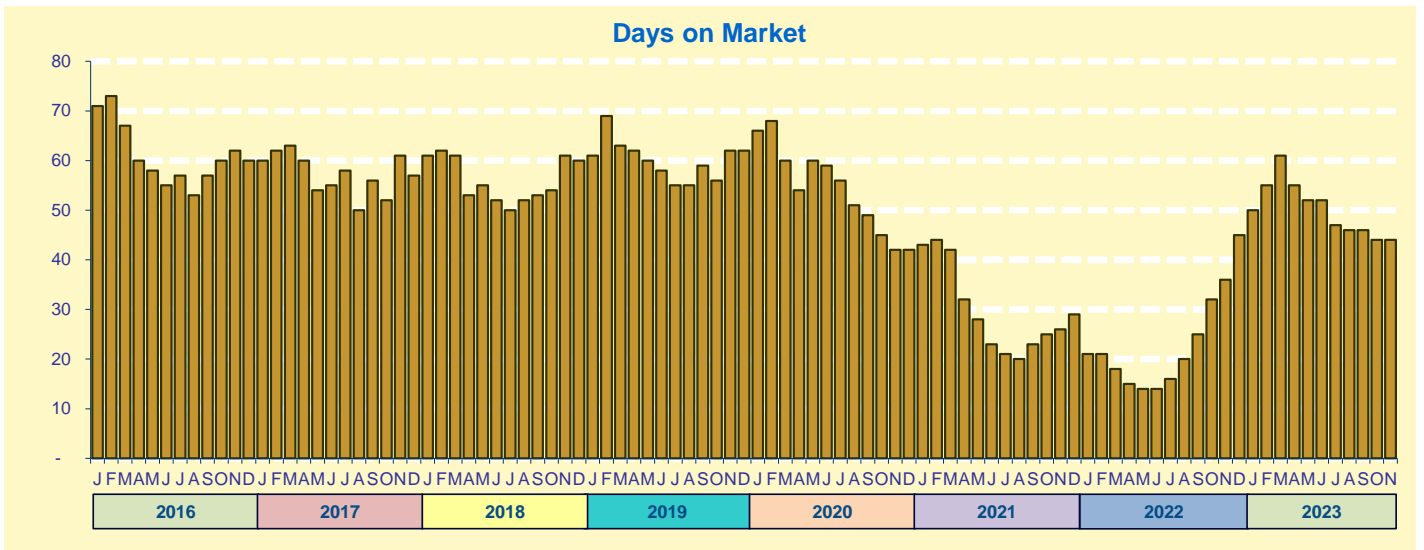
Median Sales Price Index



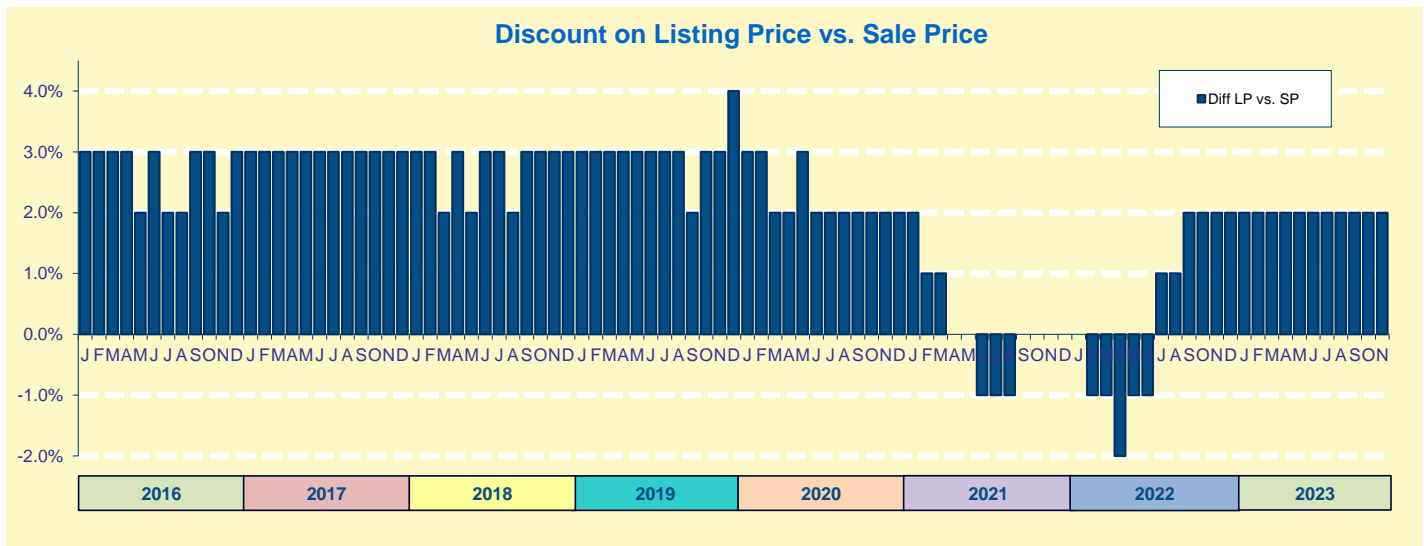
• December 2023 had a median price index of 218. This translates into a 4% increase for residential properties when compared with December 2022.



Average days on market of closed properties

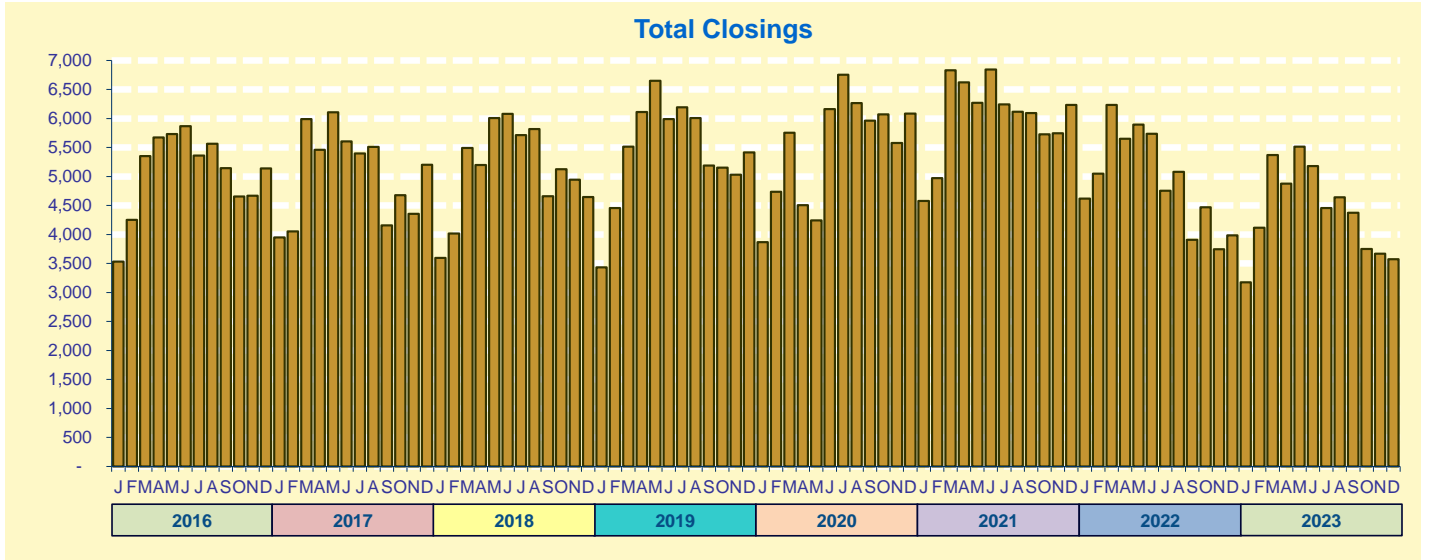


Sales Price / Listing Price Differential - average discount



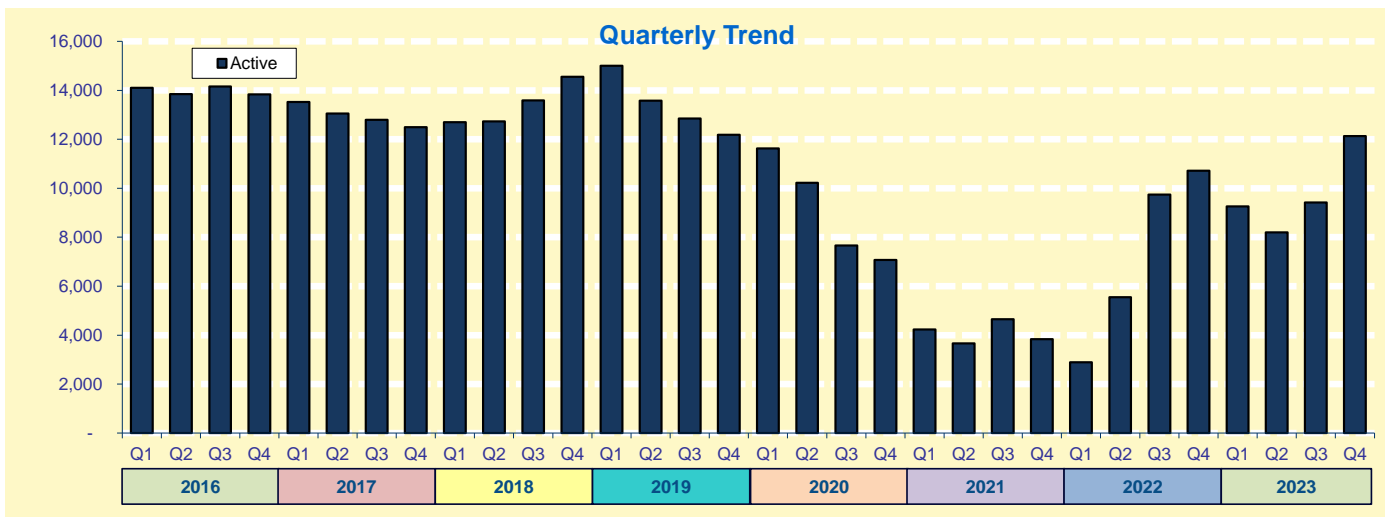
Source: Stellarmls.com - Last available Statistics for Tampa.

Closings Analysis



- The number of closings in December'23 was 3,572.
- The number of closings decreased by 10% when compared with last year (from 3,987 in '22 to 3,572 in '23).
- When compared to 2021 the number of homes closed declined by 43% (from 6,235 in '21 to 3,572 in '23).

Listings Analysis



Source: Stellar MLS –Homes listed and sold by us and various MLS real estate agents in the Greater Tampa Area. Information deemed accurate, but not warranted.